

ISSN 1749-740X

## About

The Jinfo Newsletter is a summary of the latest listings in the Jinfo database at:

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## Starting from now

by Dafydd Lewis

Where would you like to be in 5 years' time? This question is often asked in job interviews, but often no-one - including the interviewer himself in his own case - actually knows the answer!

The truth is that many highly successful people are in roles they never originally envisaged, and that opportunities and challenges come along that change the career paths we might otherwise have chosen for ourselves.

What are we to do then? Should we choose a job with some long term aim in mind? Or should we first explore where our own qualities and resources could take us?

### Know yourself

It is surprising how many people don't have a firm grasp of their own strengths and weaknesses, or of what makes them happy or miserable! And if they do, they don't always make the connection between these traits and their choice of job. As a result, many people find themselves in jobs they hate.

So think about what your strengths are, and what you have enjoyed doing in the past. This doesn't just include work or academic achievements - after all, after a few years, real achievement depends as much on personal qualities as on paper qualifications.

Are there particular transferable skills you would like to develop - perhaps writing, public speaking or number crunching? Perhaps you're a good organiser, have formidable social skills or are drawn to project management? Any job you take should enable you to at least have an opportunity to develop your innate abilities.

### Where will it all lead?

Having some idea of what you're capable of and of the kind of environment in which you would flourish is just the starting point. If you know the general area you'd like to work in, it is then a case of finding a suitable role within that area, keeping your likes and dislikes, strengths and weaknesses in the back of your mind.

Whichever job you choose will inevitably shape your future career direction in some way. It therefore makes sense to choose it wisely. And you only need to find one job at any one time ...



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**Wait, and wait again**

A friend of mine did nothing for six months after graduating other than browse the job adverts and wonder what to do. After six months he spotted an advertisement for an information job in a pharmaceutical company. He had a biomedical degree and loved writing, and while he liked interacting with people he wasn't particularly drawn to biomedical research or to marketing or commercial roles. He thought: "Here at last is a job I could do, and one I would feel comfortable doing".

So he applied for it - along with 70 other applicants. It was the first job he had applied for, and the fact that he got it simply reflected the fact that it closely matched his strengths, weaknesses, likes and dislikes. It had been worth waiting for, and it led him to a long and successful career in the pharmaceutical industry.

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Dafydd Lewis is an independent consultant and founder of MayoConsulting <<http://www.mayoconsulting.com>> in which capacity he provides decision support services to organisations in the pharma/biotech sector. He was formerly Head of R&D Competitive Intelligence at GlaxoSmithKline. Dafydd is also founder of Triban Translations <<http://www.triban.net>> whose mission is to provide services which support and encourage the formal use of the Welsh language.



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## Latest Job Listings

**Senior Researcher (CONSUMER SECTOR)** (added 13th March 2006)  
URL: <http://www.jinfo.com/go/j5004>  
Recruiter: Glen Recruitment  
Location: London, United Kingdom

**Records Management Officer & Archivist** (added 13th March 2006)  
URL: <http://www.jinfo.com/go/j5003>  
Recruiter: Glen Recruitment  
Location: London, United Kingdom

**Assistant Archivist - GUILDFORD** (added 13th March 2006)  
URL: <http://www.jinfo.com/go/j5002>  
Recruiter: Glen Recruitment  
Location: Guildford, United Kingdom

**Senior Information Officer (Law)** (added 10th March 2006)  
URL: <http://www.jinfo.com/go/j5001>  
Recruiter: Sue Hill Recruitment and Services Limited  
Location: Newcastle, United Kingdom

**Library Assistant** (added 10th March 2006)  
URL: <http://www.jinfo.com/go/j5000>  
Recruiter: Sue Hill Recruitment and Services Limited  
Location: Leeds, United Kingdom

**Loose-leaf Filer** (added 9th March 2006)  
URL: <http://www.jinfo.com/go/j4999>  
Recruiter: Sue Hill Recruitment and Services Limited  
Location: Manchester, United Kingdom

**Information Specialist** (added 9th March 2006)  
URL: <http://www.jinfo.com/go/j4998>  
Recruiter: Sue Hill Recruitment and Services Limited  
Location: London, United Kingdom

**Librarian** (added 9th March 2006)  
URL: <http://www.jinfo.com/go/j4997>  
Recruiter: Sue Hill Recruitment and Services Limited  
Location: London - City, United Kingdom

**Information Specialist** (added 9th March 2006)  
URL: <http://www.jinfo.com/go/j4996>  
Recruiter: Sue Hill Recruitment and Services Limited  
Location: London - City, United Kingdom

**Information Assistant** (added 9th March 2006)  
URL: <http://www.jinfo.com/go/j4995>  
Recruiter: Sue Hill Recruitment and Services Limited  
Location: London - City, United Kingdom

**Archivist and Records Management Officer** (added 9th March 2006)  
URL: <http://www.jinfo.com/go/j4994>  
Recruiter: Sue Hill Recruitment and Services Limited  
Location: London - Central, United Kingdom

**Archives Assistant** (added 7th March 2006)  
URL: <http://www.jinfo.com/go/j4993>  
Recruiter: Sue Hill Recruitment and Services Limited  
Location: London - South East, United Kingdom

**Saturday Assistant Librarian** (added 7th March 2006)  
URL: <http://www.jinfo.com/go/j4992>  
Recruiter: Sue Hill Recruitment and Services Limited  
Location: London - Central, United Kingdom

**Information Co-ordinator** (added 7th March 2006)  
URL: <http://www.jinfo.com/go/j4990>  
Recruiter: Sue Hill Recruitment and Services Limited  
Location: London - City, United Kingdom

**Information Officer** (added 7th March 2006)  
URL: <http://www.jinfo.com/go/j4989>  
Recruiter: Sue Hill Recruitment and Services Limited  
Location: London - Central, United Kingdom

**Information Officer**

(added 7th March 2006)

URL: <http://www.jinfo.com/go/j4988>

Recruiter: Sue Hill Recruitment and Services Limited

Location: London - Central, United Kingdom

**Know-how Analyst**

(added 7th March 2006)

URL: <http://www.jinfo.com/go/j4987>

Recruiter: Sue Hill Recruitment and Services Limited

Location: London - City, United Kingdom

**Information Officer**

(added 7th March 2006)

URL: <http://www.jinfo.com/go/j4986>

Recruiter: Sue Hill Recruitment and Services Limited

Location: London - City, United Kingdom

**Team Leader Knowledge Management, European Research**

(added 7th March 2006)

URL: <http://www.jinfo.com/go/j4985>

Recruiter: Jones Lang LaSalle

Location: London, United Kingdom

**Librarian**

(added 3rd March 2006)

URL: <http://www.jinfo.com/go/j4984>

Recruiter: Sue Hill Recruitment and Services Limited

Location: London - Central, United Kingdom

**Information Resources Coordinator**

(added 3rd March 2006)

URL: <http://www.jinfo.com/go/j4983>

Recruiter: Sue Hill Recruitment and Services Limited

Location: London - City, United Kingdom

**Information Services Advisor**

(added 3rd March 2006)

URL: <http://www.jinfo.com/go/j4982>

Recruiter: Sue Hill Recruitment and Services Limited

Location: Leeds, United Kingdom

**Head of Sales** (added 3rd March 2006)

URL: <http://www.jinfo.com/go/j4980>

Recruiter: Sue Hill Recruitment and Services Limited

Location: London, United Kingdom

**EDMS Specialist** (added 3rd March 2006)

URL: <http://www.jinfo.com/go/j4979>

Recruiter: Sue Hill Recruitment and Services Limited

Location: New Zealand, New Zealand

**Market Analyst** (added 3rd March 2006)

URL: <http://www.jinfo.com/go/j4978>

Recruiter: Sue Hill Recruitment and Services Limited

Location: London - Central, United Kingdom

**Researcher** (added 3rd March 2006)

URL: <http://www.jinfo.com/go/j4977>

Recruiter: Sue Hill Recruitment and Services Limited

Location: London - City, United Kingdom

**Senior Researcher**

(added 3rd March 2006)

URL: <http://www.jinfo.com/go/j4976>

Recruiter: Sue Hill Recruitment and Services Limited

Location: London - Docklands, United Kingdom

**Operational Manager**

(added 3rd March 2006)

URL: <http://www.jinfo.com/go/j4975>

Recruiter: Sue Hill Recruitment and Services Limited

Location: London - Central, United Kingdom

**Research Associate**

(added 3rd March 2006)

URL: <http://www.jinfo.com/go/j4974>

Recruiter: Sue Hill Recruitment and Services Limited

Location: London - Central, United Kingdom

**Information Officer**

(added 3rd March 2006)

URL: <http://www.jinfo.com/go/j4973>

Recruiter:

Location: Fareham or Portsmouth,  
United Kingdom

**Global Research Manager - UTILITIES**

(added 2nd March 2006)

URL: <http://www.jinfo.com/go/j4972>

Recruiter: Glen Recruitment

Location: London, United Kingdom

**Investment Banking Snr. Researcher - 6**

month contract (added 2nd March 2006)

URL: <http://www.jinfo.com/go/j4970>

Recruiter: Glen Recruitment

Location: London, United Kingdom

**Research / Analyst - CAPITAL MARKETS**

(added 2nd March 2006)

URL: <http://www.jinfo.com/go/j4969>

Recruiter: Glen Recruitment

Location: London, United Kingdom

**Senior Researcher - Global Energy &  
Utilities**

(added 2nd March 2006)

URL: <http://www.jinfo.com/go/j4968>

Recruiter: Glen Recruitment

Location: London, United Kingdom

**Senior Researcher/Analyst - UK  
INSURANCE**

(added 2nd March 2006)

URL: <http://www.jinfo.com/go/j4967>

Recruiter: Glen Recruitment

Location: London, United Kingdom

**Legal Information Manager**

(added 2nd March 2006)

URL: <http://www.jinfo.com/go/j4966>

Recruiter: Glen Recruitment

Location: London, United Kingdom