

12 "FUMSI Features"

We add new articles to the FUMSI database in each practice area every month. Read on for the most recent additions.

14 Recently in VIP

VIP publishes in-depth, unbiased reviews of business information products. Read on for recent findings of interest.

15 "Highlights from ResourceShelf and DocuTicker"

Every week, the editors of ResourceShelf explore a Resource of the Week. DocuTicker publishes citations of full-text, free reports available on the web.



Plus ...

Jobs, Discussion, Tips, Reviews and Events



Contents **Editorial** 3 By William Hann and Robin Neidorf My Favourite Tipples 5 By Nancy Faughnan Jinfo:: Jobs in information 8 FreePint Bar 11 Generously sponsored by Dow Jones Factiva. **FUMSI Features** 12 Recently in VIP 14 Highlights from ResourceShelf and DocuTicker 15 **Events** 18 Gold 19 **Contact Information** 20 ONLINE FORMATTED HTML VERSION http://www.freepint.com/issues/240108.htm **Fully-Formatted Acrobat Version** http://www.freepint.com/issues/240108.pdf

About FreePint

FreePint is a global network of people who find, use, manage and share work-related information. Members receive this free twice-monthly newsletter, which is packed with tips, features and resources.

Joining FreePint is free at < http://www.freepint.com/> and connects information practitioners around the world with resources, events and answers to their tricky research and information questions at the FreePint Bar, our free online forum: http://www.freepint.com/bar/>.

The FreePint Newsletter is available online in several formats and can be read, saved and forwarded at http://www.freepint.com/issues/>.



Editorial



It's all about people.

Technology, good ideas, execution... they all matter in business, but at the end of the day it's the people involved who make the difference between success and failure. Finding them, working with them, motivating them, rewarding them, collaborating with them, and even retaining their knowledge when they leave.



Across our publications this month, we're looking at people in different ways. The Web has opened up possibilities for finding people, identifying connections between them, and understanding what makes them tick. This issue's Tipples offer some resources for understanding donors in context (for more information, see also the recent FUMSI article on Prospect Research http://web.fumsi.com/go/af/2638).

ResourceShelf and VIP also pick up the theme: ResourceShelf's Resource of the Week highlights web-based resources for finding and connecting with people, and the latest issue of VIP provides an in-depth review of BoardEx (a specialty product for understanding the composition of corporate boards) as well as an overview of the resources within database vendors for information about executives.

In FUMSI, our editors offer up articles that look at the softer side of people. In the Use practice area, Contributing Editor Tim Buckley Owen interviews Dame Lynne Brindley of the British Library and Janice Lachance of the SLA -- two CEOs with a lot to say about the value of collaboration, of finding people with whom you can work and then creating the next great idea together. And in Manage, author Rebecca Sanders provides first-hand insight on how organisations can better cope with the problems that can arise when knowledge walks out the door with leaving employees.

Across the FreePint network, people make everything work. Our editors and management http://www.onopoly.com/support/team/ are real people, who respond to your suggestions and comments. The FreePint Bar http://web.freepint.com/forum/bar/list.php offers you a place to connect with thousands of other people around the world -- post your questions about any aspect of information work, and get expert responses.

You are part of our network, too. For 10 years, we've been publishing articles that reflect the first-hand expertise of information professionals. If you have a case study, helpful tip or experience-based insight to share, our editors want to hear from you at editor@freepint.com.

William Hann, Publisher Robin Neidorf, General Manager Free Pint Limited

P.S. Is your organisation looking for new people? Post a job to Jinfo http://www.jinfo.com/recruit/ and reach a targeted audience of skilled information practitioners.

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T.con

Advance notice of a change in the licensing of FT content

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Nancy Faughnan is a Senior Research Analyst at Yale University Office of Development, New Haven, CT. She is a board member of the New England Development Research Association and chairperson of its 2008 21st annual conference. Research Coming of Age: Partners in Philanthropy.

My Favourite Tipples

by Nancy Faughnan

In my role as a prospect researcher for a university, my most useful skill is keeping sources somewhat organised in my head, where, if synapses are firing, I can retrieve information quickly, or at least get a sense of where to start looking. Organising material intuitively is every researcher's task. Some of my favourite places to find what I need are:

- ACRIS (Automated City Register Information System http://www.nyc.gov/)
 New York City's gateway to property registration information, providing access to document images going back to 1966 for Manhattan, the Bronx, Brooklyn and Queens. Whether the property is owned as a co-operative share of a building or a condominium that is assessed in the individual's name makes a big difference in what details can be found.
- 10KWizard http://www.10kwizard.com/: You could not ask for a more complete source of filings of the US Securities and Exchange Commission. Searchable by name or company and with so many pull-down boxes that I often have to re-do my search because I've forgotten some nuance that makes all the difference.
- European Private Equity and Venture Capital Association
 http://www.evca.com/: For someone with precious little background in the
 financial industry who is called upon to learn on the job, this source provides
 an overview as well as supplying plausible reasons that the industry serves a
 purpose for the greater good, even while its leaders are making personal
 fortunes. EVCA gives industry performance information and, once a year,
 company performance rankings.
- The Internet Prospector http://www.internet-prospector.org/: I always learn something new from this very readable newsletter of useful tips and sources for the prospect research community. Published since 1994, it has a useful archive of past editions online.
- WealthBulletin.com http://www.wealthbulletin.com/: Fairly new to me, but I have high hopes for it becoming one of my standard sources for European prospecting and probably for a fresh perspective on wealth. I especially like the attention to Finance and Philanthropy, and the Rich Monitor.





Executive Search Products --Free and Fee

<http://web.vivavip.com/go/vip/>

Searching for information on business executives? The major vendors offer options, as do some web-based free and fee products. Read about them in January's VIP.

Plus an in-depth review of BoardEx, a niche product that gives researchers a unique view of corporate board compositions and relationships.

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The Jinfo Newsletter now features a CV Makeover, in which a job seeker's CV is critiqued and revised by specialists in the field as well as career tips for all experience levels. Read the latest edition and subscribe free at http://www.jinfo.com/newsletter/.

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Jinfo Jobs in the FreePint Newsletter are supported through our partnership with Quantum², an innovative skills development programme offered by Thomson Scientific. Learn more at http://www.thomsonscientific.com/quantum2/

See over for job listings ...

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Jinfo :: Jobs in information

www.jinfo.com

Knowledge Management Project Officer

Knowledge Management Project Officer required on a permanent basis.

Recruiter: Weekes Gray Recruitment Country: United Kingdom

http://www.jinfo.com/go/j8361

Information Support Officer

A health library requires an Information Support Officer for 3 days per week starting in early February.

Recruiter: TFPL

Country: United Kingdom

<http://www.jinfo.com/go/j8365>

Assistant Legal Librarian-London

We are now looking for a talented, professiona Full time temporary assistant librarian position available with a leading international legal practice in central London.

Recruiter: Aslib, The Association for Information Management
Country: United Kingdom

http://www.jinfo.com/qo/j8372>

Business Researcher - PRIVATE EQUITY

Business Researcher (2 years experience) with initiative to work in new job for top Private Equity

Recruiter: Glen Recruitment Country: United Kingdom

http://www.jinfo.com/go/j8373>

Records Manager

Challenging RM role at presitgious organisation including staff management, budgeting and introducing procedures.

Recruiter: Sue Hill Recruitment and

Services Limited

Country: United Kingdom

http://www.jinfo.com/go/j8383>

NB: These are just a selection of information-related jobs in the Jinfo database

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FreePint Bar

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Monique Cuvelier has been the editor of the FreePint Newsletter and now serves as the contributing editor for FUMSI's Share practice area. She has edited, launched and written for many magazines, newspapers and websites in the US and UK. Learn more about her http://www.onop oly.com/support/ team/.

Subscribe to the twice-weekly email digests at < http://www.free pint.com/subs/>

The days of deep winter can often bring on bleak thoughts, so it's little wonder FreePint Bar members are wondering about funerals as well as market reports. Have a look at highlights below, and then pop over to the Bar for help with your research conundrums.

- Luxembourg may be well documented as being a tiny nation and having high suicide rates, but one FreePint Bar member is having difficulty finding information on companies incorporated in the country. Luckily for him, several other posters have come to the rescue with a notable collection of resources for finding company information. Look to http://www.freepint.com/go/b232534 for a nice list.
- Anyone with a pet is likely to know how easy it is to treat the animal as a member of the human race. But does it work the other way around too? One British dog may wish to pay its respects at a human memorial, but the person making funeral arrangements is fuzzy on the acceptance of four-footed friends at crematoria. If you have unique insight, weigh in, but if you don't, read anyway. It's interesting: http://www.freepint.com/go/b236349>.

- A discussion of the merits and detractions of Datamonitor has cropped up on the Bar http://www.freepint.com/go/b23
 7614> with some valuable input. Find out more on the Bar, and also look at VIP's review of the product http://www.vivavip.com/vip/Sam
 ple VIP 30.pdf>.
- Ever heard of a lending library for market research reports? A nice idea in a perfect world, but a couple individuals on the Bar are wondering if it's a reality http://www.freepint.com/go/b18 1022>.
- There may be a blog for nearly every notion to pop into someone's head, but that doesn't mean navigating the world of them is easy. One FreePinter is wondering how you can, in a word, ping your own entries. Contribute your expertise in this area <http://www.freepint.com/go/b235431>.

If you have a question relating to any aspect of information practice – finding it, using it, managing it or sharing it, post it to the Bar http://www.freepint.com/bar/ for help from colleagues around the world. You may also find help by browsing the FUMSI article database http://web.fumsi.com/go/article/ for previously published articles, based on hands-on experience.



"FUMSI Features"



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FUMSI reports are practical tool kits designed to help information practitioners, their colleagues and their organisations.

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We add new articles to the FUMSI database in each practice area every month. Here are the most recent additions:

"Have a Beta-test Mind -- Just Do It!" FUMSI: Use

Dame Lynne Brindley of the British Library and Janice Lachance of the SLA discuss Web 2.0 collaborative and partnership opportunities.

WHAT'S INSIDE: '[T]he library... is less about the physical space than about the ability to have access to the information they need, and professionals to make sure the endusers have the ability to get to that information.'

Read, print, save or forward this article now »

http://web.fumsi.com/go/article/use/26

"The Leaving Employee"

FUMSI: Manage

How do you minimise the loss of critical, valuable experience and information when an employee leaves the company by employing effective knowledge capture strategies?

WHAT'S INSIDE: 'With the ageing of the 'baby boomer' generation, the number of people expected to retire over the coming years is significantly high. That means a mass exodus from the workforce and with it potentially crippling losses of knowledge.'

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http://web.fumsi.com/go/article/manage/2662

Forthcoming Articles

[Provisional]

- Ethical Acquisitions
- Special Collections
- Corporate IT convergence
- Collaborative Search Strategies
- RSS on the Go
- Managing a Team of Researchers

If you have a suggestion for an article topic, or would like to write, then please contact FreePint's Editor Sara Waddington at sara.waddington@freepint.com or read the notes for authors at http://www.onopoly.com/author/



Off the Shelf: Great Collections in ResourceShelf

A daily update of quality resources, hand-picked by information professionals who understand business needs

http://www.resourceshelf.com/

Webcasts

There are so many interesting webcasts on all topics, but you have to know about them to find them:

http://www.resourceshelf.com/index.php?s=webcast

Mobile Research

Resources you can get on your phone or PDA put in the know when you're on the go:

http://www.resourceshelf.com/category/resources/search-tools/mobile-web/

Web Search News

Search happens in the context of the search industry. Our take on the latest news:

http://www.resourceshelf.com/category/information -retrieval-and-library-science/web-search-news/

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http://www.docuticker.com/

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http://www.docuticker.com/?cat=57

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"DocuTicker has become one of my favorite resources. It's one of a very few items in my 'daily first read' file. You continue to amaze me with both the quality and the quantity of reports you identify and link to."

"ResourceShelf offers a great guide to finding podcasts that will help you reconnect with your own love of learning, that passion that made you want to teach in the first place." -- LATimes.com

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"Recently in VIP"





Get VIP's View

VIP is a PDF magazine published monthly. Each issue features indepth, unbiased reviews of premium content products, along with analysis and commentary on news in the field. Upcoming reviews (provisional):

February 2008: Comparative review of Lexis and Westlaw

March 2008: Financial Services Data (EIU) and QIN (BvDEP)

April 2008: Market research products

>> vivaVIP.com

VIP publishes in-depth, unbiased reviews of business information products. Recent findings of interest:

January's VIP features products and resources for conducting research on executives and business leaders. The issue includes an overview of offerings from major vendors as well as an indepth report on a niche product for board composition research.

The overview article covers executive research offerings from the following vendors:

- Bureau van Dijk Electronic Publishing (DASH)
- Capital IQ
- D&B
- Datamonitor
- Factiva Companies and Executives
- Hemscott (Directory of Directors)
- Hoover's
- idExec
- LexisNexis (Directory of Corporate Affiliations, ExecRelate)
- OneSource
- Silobreaker

The value of social networking sites (LinkedIn, Visible Path and ZoomInfo) is also explored, with a comparison of key features.

Editor Pam Foster also takes a close look at BoardEx, a specialty product for research on corporate boards. She cites some of the benefits of the product as follows:

- Research staff who validate publicly available information and update daily
- Extra layer of information in board members who serve simultaneously
- Powerful analysis tools enable custom reports and creation of 'peer group' lists

Limitations of the product include the fact that it covers mainly public companies, though private companies are slowly being added. Additionally, the coverage is mainly Western companies (UK, US, Western Europe and increasingly Australia and Canada).

For more information and to purchase a copy of the January 2008 issue of VIP, visit http://web.vivavip.com/go/vip/>

Start a trial subscription today - only GBP 70 for three months. Offer is not available through the Web site; email <robin.neidorf@freepint.com> for details.



"Highlights from ResourceShelf and DocuTicker"

Off the Shelf: About ResourceShelf

If it's on the web, free, and of interest to information practitioners, you'll find it on ResourceShelf. Our editors find information on databases, lists and rankings, real-time resources, search engine news and more.

On the DocuTicker

DocuTicker offers a collection of citations for full-text reports available for free on the web. We cover publications by government agencies, NGOs, universities and other public interest groups.

Visit both daily for updates, or subscribe to their free weekly newsletters for highlights. Every week, the editors of ResourceShelf explore a Resource of the Week. Get them for free every week via email by subscribing to the ResourceShelf Newsletter at http://www.resourceshelf.com/newsletter/subscribe/>.

resource shelf

Recently published: 'This was a 'by request' Resource of the Week. And it is a good suggestion. Something everyone seems to want/need to do at some point is track down a person or certain types of people. There are proprietary databases that make this relatively simple, but these are not cheap, and most people do not have access to the best of them.

'So I was going to pull together a list of sites... until I rummaged around in my bookmark list and realized that this had already been done -- by an acknowledged expert, who is also a good friend of ResourceShelf. Genie Tyburski's Virtual Chase website is, without a doubt, up there among the creme de la creme of Internet resources. Perhaps you've been fortunate enough to hear Genie speak at a conference or, perhaps, read an article she has written.

Full posting with live links at: http://digbig.com/4wfyq

New pages from the 50-State Agency Databases Registry "State Agency Databases Across the Fifty States, a wiki-based project by the ALA Government Documents Roundtable (GODORT), was a Resource of the Week here last August.

Full posting with live links at: http://digbig.com/4wesc>



DocuTicker publishes citations of full-text, free reports available on the web. Visit daily for new postings, or subscribe to the weekly DocuTicker Newsletter at http://www.docuticker.com/?page_id=15530.

Collection of Note: Intellectual Property Information professionals are often responsible for understanding the local and global requirements of managing intellectual property. DocuTicker's collection of reports on the topic (found at <http://www.docuticker.com/?cat=92) is an excellent reference on this complex subject..

Highlights:

- Copyright and Provenance: Some Practical Problems » http://www.docuticker.com/?p=18
 926
- New Study Shows Remixes Could Be Quoting Copyrighted Material Legally » http://www.docuticker.com/?p=18
 645
- Marginal Cost Should Not Be Factor in IP Policy » http://www.docuticker.com/?p=18
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New! DocuTicker has its *own* newsletter. Subscribe today: http://www.docuticker.com/?page id=15530>

resource

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- Fresh Perspective: Commentary reflecting a global industry, from a UK perspective

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Recent Features

Geographic focus on products for research in:

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- Middle East/Africa
- Latin America

In-depth product reviews:

- D&B Company Documents
- 10-K Wizard
- Northern Light
- Brandwatch
- Emerald Management First
- Islamic Financial Information Service
- Nooz.com
- EIU World Investment Services
- mv icc
- Company Watch
- Rightsphere
- Euromonitor's Countries & Consumers

Comparative Reviews:

Factiva, LexisNexis and Thomson Business Intelligence

"VIP is an invaluable resource for keeping abreast of developments in the *information world.* Their in-depth product reviews are particularly helpful in staying current with the competitive *landscape* in which **Global Reports** operates, and provide another source of intelligence for understanding customer needs. Definitely on my must-read list."

> Director of Business Development, United States



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Organised by SIIA Location: New York City

<http://www.freepint.com/go/e972>

"INSOURCE 2008: Conference on Professional Information Resources for Business, Management, Marketing and Research"

5 - 6 February 2008

The first INSOURCE 2008 conference will focus on professional information resources in electronic form used in business, knowledge management, marketing, market research, competitive intelligence etc. Unlike many other events the INSOURCE will put stress on the information contents available via the Internet rather than information technologies.

The programme includes the following issues: Marketing reports; Export and import of trade data; Sources for Competitive Intelligence; Company and financial information; Country, region and market risk reports; Monitoring of domestic and foreign media
Organised by Albertina icome Prague
http://www.freepint.com/go/e932>

"Changing to survive: Breaking professional boundaries"

26 February 2008

The Civil Service is going through a radical programme of change and this is having a major impact on the Government information management specialist sector. Change is focused on concentrating resources on those areas of the Government that deliver effective, high impact services to the public and ensuring that those involved in delivering the changes have the professional skills and training.

The key challenge for information management specialists within the public sector is to demonstrate how our skills and expertise can make a significant contribution to delivering and embedding change to our customers.

Organised by: NGLIS Location: Church House Conference Centre, Dean's Yard, Westminster, London SW1P 3NZ Country United Kingdom http://www.freepint.com/go/e992

"Search Engine Meeting"

28 - 29 April 2008

This annual meeting, now in its 13th year, provides a forum and point- of-reference for all those interested in the domain of Search and Retrieval. The Meeting draws together those with a professional interest in search engines - such as search engine designers and developers - and those interested in applying search engines in their own professional environments. Search is at the heart of information retrieval; and the Search Engine Meeting provides an annual point of reference as to what is happening in this fastmoving and exciting field.

Organised by infonortics

Location: Boston, MA, USA http://www.freepint.com/go/e989>



Events cont ...

Free listings



United Kingdom:

- "Records Management Conference 2008: Preserving and Protecting Data and Information Assets" 27 February 2008
 http://www.freepint.com/go/e993>
- "Web 2.0 and Beyond: Applying social and collaborative tools to business problems" 5 -6 March 2008
 http://www.freepint.com/go/e991>
- "JISC Conference 2008" 15 April 2008
 http://www.freepint.com/go/e973>

United States:



 "ASIDIC Spring 2008 Meeting" 16 - 18 March 2008 http://www.freepint.com/go/e994

NB: This is just a selection of information-related event listings in the FreePint Events database http://www.freepint.com/events/>.

Gold

A look back at what FreePint covered at this time in previous years:

- FreePint No. 222 18th January 2007. "Public Eye:
 Using Eye Tracking Software To Improve the
 Usability of Your Website" and "Risk Management
 Report: An Essential Toolkit for Businesses"
 http://www.freepint.com/issues/180107.htm
- FreePint No. 198 19th January 2006. "Engineering: the changing information landscape" and "Trends in business information, provision and use" http://www.freepint.com/issues/190106.htm
- FreePint No. 175 27th January 2005. "Professional Networking Online" and "Business awards: a review of the UK market" http://www.freepint.com/issues/270105.htm
- FreePint No. 152 22nd January 2004. "Choosing and Changing Your Web Host" and "Global Resources for Forest Information" http://www.freepint.com/issues/220104.htm
- FreePint No. 129 23rd January 2003. "Deep Linking" and "The 8 A's of Information" http://www.freepint.com/issues/230103.htm
- FreePint No. 104, 24th January 2002. "Winter Olympic Adventures Online" and "Using Wireless Technology - where does the library fit in?" http://www.freepint.com/issues/240102.htm
- FreePint No. 19, 18th January 2001. "Internet Resources for the Voluntary Sector" and "Online Business News: A Tale of Boom and Bust?" http://www.freepint.com/issues/180101.htm
- FreePint No. 54, 20th January 2000. "Search Engine Promotion" and "Architecture: the science and art of finding it on the Web" http://www.freepint.com/issues/200100.htm
- FreePint No. 30, 21st January 1999. "Information quality on the Internet" and "Computer Assisted Journalism"
 - < http://www.freepint.com/issues/210199.htm >
- FreePint No. 6, 22nd January 1998. "Diagnosing Web Problems" and "The Best Medical Information on the Web"
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